



666 Plainsboro Road, Suite 1320
Plainsboro NJ 08536-3047
(609) 936-0101 • FAX (609) 936-0202
www.infinixcorp.com

*m*RECRUITER

HIGH QUALITY RECRUITMENT OUTSOURCING

April 2005

Infinix Corporation
Plainsboro, NJ
*m*RECRUITER Sales: 1-888-INFINIX ext. 111
www.mrecruiter.com

mRECRUITER AT-A-GLANCE

mRECRUITER, provided by Infinix Corporation, is an outsourced recruiting service that brings you *dedicated*, professional recruiting for a low, **flat annual fee** - *not a per-hire fee* for each candidate you hire. It utilizes Infinix's patented **MatchBoard®** Recruitment Automation system and is staffed by experienced local Account Managers, supported by *professional recruiters* offshore. The *mRECRUITER* methodology is based on **ISO 9000:2001** certified best practices, and is backed by the credibility of a company that has been in the recruiting industry for over 17 years.

The *mRECRUITER* service handles front-line, labor-intensive recruiting tasks, and **works like a highly efficient extension of your own in-house recruiting**. You specify the position and we find, evaluate, pre-qualify and shortlist qualified, interested and available candidates for you to interview. Together with *mRECRUITER*, you can *cut both the effort and time* needed to fill your positions.

Features & Benefits

- ❑ **Time to fill** open positions can be substantially reduced
- ❑ **Reduced labor and time** for your Hiring Managers and Recruiters
- ❑ **Significant cost savings per hire**, over agencies, job boards or advertising.
- ❑ Consistent **quality** based on **ISO 9001:2000 certified 'Best Practices'** developed over 17 years of industry experience.
- ❑ **Real Time** status information on each position or candidate via the web for **full transparency**.
- ❑ **Empowerment of Hiring Managers** and in-house Recruiters who can focus on higher end functions like interviewing and negotiation, instead of reviewing stacks of resumes
- ❑ Manual and automated candidate **searches** against multiple paid and public job boards
- ❑ Professional resume **evaluation** and **short listing** of best *qualified, interested* and *available* talent
- ❑ **Contacting** and **pre-qualifying** selected candidates to validate suitability
- ❑ Seasoned **professional recruiters** for evaluating, screening, and pre-qualifying candidates
- ❑ Extraordinary **width of candidate searches** – we search multiple job boards, depending on the type of position, as well as other sources (internal databases, etc.)
- ❑ High volume resume processing enabled by **Experienced Recruiters**, patented **Automation Tools**, dedicated **Quality Managers** and **Abundant Resources** at our Recruitment Center.
- ❑ **Low, fixed annual fee** - up to **24** positions serviced for only **\$12,750/year***
- ❑ **FREE 30-day trial** – try it out even on one of your live open positions!

To sign up for a Free trial or for more information please call us at **1-888-INFINIX ext. 111**.

* Promotional price available for a limited time. Regular price \$25,000/yr. See Pricing section for more.

THE INFINIX *m*RECRUITER SERVICE

The **Infinix *m*RECRUITER** Service is a high quality outsourced, recruiting service that functions like an efficient, low-cost extension of your in-house recruiting function. It accepts your open positions and finds, screens and shortlists the best-qualified candidates for you to interview and hire. It frees up your staff from the most labor-intensive and time-consuming parts of recruiting, allowing them to focus on higher value activities such as interviewing and candidate negotiations.

By using *m*RECRUITER's automated tools, methodologies and resources, you can *fill your positions faster, while reducing both your cost and labor at the same time.*

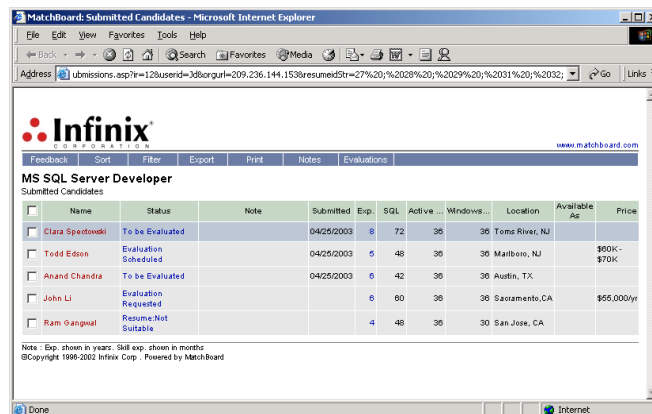
This comprehensive set of services is available for a low, fixed fee - *not a per-hire charge*. For example, an *annual* subscription (covering up to 24 positions) costs only **\$12,750/year*** – a price that may be less than just your current job-board subscription.

*m*RECRUITER is made possible by the consolidation of the patented Enterprise Recruitment Automation System, **Matchboard** (please visit www.matchboard.com for details), experienced account managers, and the Infinix Recruitment Center resources in Mumbai, India.

** Promotional price. Please see Pricing below for more details.*

The *m*RECRUITER service covers:

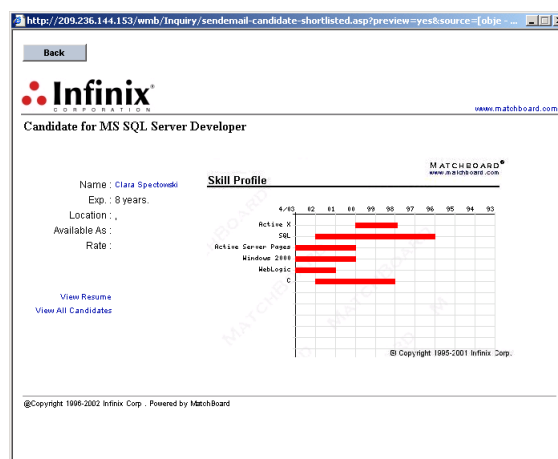
- Searching multiple paid and free Internet job boards for qualified candidates
- Placing your job postings on Internet job boards (posting fees, if any, are charged to you)
- Searching Infinix's in-house database for suitable candidates
- *Screening all resumes* in accordance with position requirements (technical short-listing)
- Carrying out preliminary *communications with candidates* to validate qualifications, check availability issues, gauge interest, etc.
- Presenting a shortlist of the best *qualified, interested* and *available* candidates to you for further evaluation (see sample screen shots below)
- Facilitating candidate interviews as required (i.e. providing logistical support).



	Name	Status	Note	Submitted	Exp.	SQL	Active	Windows	Location	Available As	Price
<input type="checkbox"/>	Clara Spedowski	To be Evaluated		04/25/2003	8	72	36	36	Toms River, NJ		
<input type="checkbox"/>	Todd Edson	Evaluation Scheduled		04/25/2003	5	48	36	36	Mailboro, NJ		\$60K - \$70K
<input type="checkbox"/>	Anand Chandra	To be Evaluated		04/25/2003	6	42	36	36	Austin, TX		
<input type="checkbox"/>	John Li	Evaluation Requested			6	60	36	36	Sacramento, CA		\$65,000/yr
<input type="checkbox"/>	Ram Gangwal	Resume Not Suitable			4	48	36	36	San Jose, CA		

Note: Exp. shown in years. Skill exp. shown in months.
©Copyright 1998-2002 Infinix Corp. Powered by Matchboard

MatchBoard - Sample List of Shortlisted Candidates



MatchBoard - Sample Submitted Candidate Overview

mRECRUITER will efficiently handle the front-line work. Your recruiters and hiring managers can focus on a shortlist of competent candidates instead of being mired in a heap of resumes.

Pricing

There is no fee-per-hire. You pay a flat fee for *mRECRUITER* that depends on the time period and the volume of work you order.

mRECRUITER is offered in **Annual Service Packs** with optional monthly, concurrent additions. One Annual Service Pack entitles you to service one position at a time, up to a maximum of 6 positions per quarter. The **Monthly Add-On Pack** provides for concurrent additional searches (for up to 2 positions each) to help you handle mid-stream or peak recruiting loads.

Item	List Price	Current Price	Discount
30-day FREE Trial*	FREE	FREE	—
Annual Service Pack	\$25,000	\$12,500	50%
Monthly Add-On Pack	\$4,500	\$2,250	50%

* FREE Trial is available only for new customers.

Prices subject to change without notice.

You may purchase as many Service Packs as you require, depending on your hiring requirements, and the number of open positions you want us to work on at a time.

The above discounted prices are valid for a limited time only – please contact your *mRecruiter* sales representative for details. You can take advantage of current discounted prices and pre-order service packs to be activated any time within the next 12 months. For orders to be activated greater than 30 calendar days

from order date, a down payment of 10% of the purchase price is required, with the balance payment due before activation.

Your mRECRUITER sales representative can help you figure out which and how many service packs would be best suited for you.

Value Proposition

Assume you either use the help of an in-house recruiter or you yourself do most of the hiring and screening work. Assume further that you hire just 1 candidate referred by an agency during the next 12 months. Compare the *hard dollar* costs of Infinix mRECRUITER:

Basic annual subscription to a popular job board	\$12,000
20% Agency fee <i>per hire</i> for an average professional position	\$13,000
Annual cost of a part time recruiter (20 hrs/week)	<u>\$36,000</u>
TOTAL Hard Dollar Costs/year (assuming only 1 agency hire)	\$61,000
Annual cost of mRECRUITER for up to 24 positions	<u>\$12,500</u>
Annual Hard Dollar Savings	\$48,500

Filling positions faster, Saving your Hiring Managers time, and improving Recruiting Metrics...

Priceless?

Is mRECRUITER right for you?

Here are some factors to consider:

- You don't have enough *dedicated* recruiting resources to handle current or peak loads.
- Your hiring managers *spend long hours* poring over resumes.
- It frequently *takes too long* to fill most positions.
- You don't always find enough quality candidates from your current sources.
- *You use fee-per-hire agencies* at rates of 15%-30% of compensation per hire.
- You need a flexible recruiting service that can grow or shrink to meet your recruiting needs.
- You pay large subscription fees to Internet job boards, but your recruiting needs are sporadic.
- You expect to hire 2 or more new employees in the next 12 months.

Service Delivery Methodology

The mRECRUITER methodology is based on ISO 9001:2000 certified best practices developed over 17 years of industry experience. When you sign up for the service, our recruiting team becomes part of your recruiting function, with commitments to your own quality goals and deadlines.

A typical mRECRUITER team is headed by an **Account Manager**, who is your single point of contact and has overall responsibility for delivery. A dedicated *Quality Manager* is continuously responsible for the quality, quantity and speed of our service delivery. A number of technical recruiters are also assigned to your account based on the volume of services you ordered.

The team carries out specific steps to set up the process and then continuously manage it throughout the contract period. For example, quality checkpoints and reporting procedures are set up based on the types of candidates you typically need. Training is held to familiarize the team with your company, the types of positions you may open, your recruiting and shortlisting procedures, performance metrics, reporting schedules, etc. Personnel from your company who will be using the service are familiarized with how *mRECRUITER* works, the tools it uses, the web pages you will use, etc. The procedure for exchanging information and feedback during the life of a typical open position is understood.

The *mRECRUITER* process includes an on-going fine-tuning process to improve candidate screening, searching and shortlisting. The entire process is carried out in close cooperation with you and your staff. You can also take over any candidate or position handling at any time and assign the next position to us.

For a more detailed description of our service methodology, please call us at 1-888-INFINIX ext. 111.

Risk-Free Trial

Infinix guarantees your satisfaction with *mRECRUITER*. You can try our service risk-free on one of your open positions for up to 30 days, with no obligation. After the trial period, you can continue the service by signing up for a longer contract, or cancel without any obligation.

How To Sign Up

You can sign up now for a no-obligation, free trial for up to 30 days by calling 1-888-INFINIX ext. 111. We will work on one open position and find qualified candidates for you, so you can experience the *mRECRUITER* service and judge its quality first hand. If you decide to continue with the service after the trial, you can order as many Service Packs as you need, based on your hiring needs.

More questions? Please visit FAQs at www.mrecruiter.com.

For more information, current pricing and promotions, or **to sign up**, please contact your Infinix *mRECRUITER* sales representative at **1-888-INFINIX ext 111**, or at mRecruitersales@infinixcorp.com.



666 Plainsboro Rd Ste 1320
Plainsboro NJ 08536
1-888-INFINIX
www.matchboard.com